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K E L O W N A

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Residential Sales by Price

Price Range	2014	2013
\$0 to \$200,000	2	1
\$200,000 to \$240,000	3	6
\$240,000 to \$280,000	3	8
\$280,000 to \$320,000	9	9
\$320,000 to \$360,000	16	19
\$360,000 to \$400,000	11	10
\$400,000 to \$440,000	12	13
\$440,000 to \$480,000	11	10
\$480,000 to \$520,000	7	9
\$520,000 to \$560,000	8	3
\$560,000 to \$600,000	10	2
\$600,000 to \$999,999	12	14
\$1 Million and over	1	3

Real Estate Stats Last Month

Average house price last month	\$449,674	\$465,292
Median house price last month	\$432,500	\$401,000
Average Mobile Home price	\$69,611	\$99,667
Houses listed	284	299

Residential Sales (Year To Date)

Type	2014	2013
Acreage/House	3	4
Townhouse	44	29
Condo	35	37
Lots	13	8
Mobile Homes	9	9
Residential	105	107
Residential (Waterfront)	1	0
TOTAL	210	194

Active Listings

Res	Mobiles	Strata	Lots
985	160	995	335



The Real Estate Report

Four Inexpensive Tips to Freshen Your Home to Sell

These relatively easy tasks can be accomplished in a single day

These 4 tips will help get your home looking, smelling and feeling nice to prospective buyers – without breaking the bank.

1) Deep clean the carpets

You may not think your house has a smell, but anyone new coming in will notice if there is an odour right away. Especially if you have pets, cleaning needs to be done. It's relatively cheap to rent a carpet cleaning machine, or borrow one from a friend and all you have to buy is rug shampoo.

2) Pressure wash the exterior and walkways

You may just find your house is a different colour than you thought! Over the years, dirt can build up on the outside of your house. Rent a pressure washer and give the exterior walls and walkways a good spray-down. Siding or brick can take whatever pressure you throw at them but go a little easier on grout or painted surfaces.

3) Get Rid of Broken or Damaged Items

That comfy chair or cracked planter might work for you, but it can make your house look a little run-down. Go through the inside and outside of your house and get rid of those items; de-clutter and give your home a fresh feeling. At the same time you can replace any broken fixtures or burnt out light bulbs. Light is an essential part to properly showing off your space.

4) Take care of the finishing touches

Little things go a long way. Take a look around your home and update any outdated or tired fixtures. Replace brass light fixtures, handles or doorknobs with brushed metal. Swap out ugly or painted-over outlet covers and vents with bright clean white ones. These finishing touches register to the eye and give the home an updated feel.

FOR SALE

Bright and Airy Reading Space

HOUSE INCLUDED